

Avison Young duo join niche firm to launch investment arm

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Managing director of investment and associate join growing West End consultancy to set up new team



From left: Sam Stokes, Tom Bridgman and Phil Dale

- **What** Former Avison Young principal Tom Bridgman and associate Henry Conen have joined Regency Real Estate
- **Why** Bridgman takes on role as managing director of investment to launch a new team
- **What next** Further hires planned as Regency expands its remit

Tom Bridgman, former head of Avison Young's South East industrial investment team, has joined Regency Real Estate to launch the firm's investment offering, *React News* can reveal.

Bridgman will be joined by Henry Conen, also ex-Avison Young, to establish the team.

Bridgman has become managing director of investment, with Conen an associate, both focusing on the industrial and office sectors. They will be based in the firm's West End office but will serve clients across the UK.

Bridgman said: "We are delighted to be partnering with Regency to start our agency, which aims to provide clients with forward thinking, dedicated, best in class advice from the next generation of agents.

"This market will provide great opportunity, to us, and our clients over the coming months and years. We are extremely excited by the prospect of building the team and are looking to quickly grow with some ambitious agents."

Bridgman was the youngest UK principal at Avison Young when he joined the firm six years ago.



From left: Philip Dale, Tom Bridgman, Sam Stokes and Henry Conen

Philip Dale, CEO and co-founder of Regency Real Estate, said: "We couldn't be happier that Tom and Henry have decided to set up the investment business, under Regency Real Estate, as we continue to expand our services across London and the UK. 2023 is set to be an exciting year for us, as we look to add to the firm, expanding our service lines while keeping the client's needs at the core of our focus."

Dale started Regency Real Estate in 2019, and expanded with the purchase of the property management department of Dron & Wright, in 2020.

At the beginning of 2022, Sam Stokes joined from Savills and became managing director of property management to oversee the day-to-day running of the business, with Dale focusing on client care, strategy and business development.